

GREEN MARKETING: "ANALYTICAL STUDY FOR TOURISM MARKETING STRATEGIES IN EGYPT

BY Nermien Wasfy Gerges Heneen

A Thesis Submitted in partial fulfillment
Of

The requirement for the degree of Master of sciences

In
Tourism and Hotels
Tourism studies Department
Faculty of Tourism and Hotels

Under the supervision of

Prof.Dr.

Mohammed Ibrahim Eraqi

Prof. of Tourism studies
Economics and International
marketing
Vice Dean for postgraduate&
Research Affairs
Faculty of Tourism & Hotels
Fayoum University

Prof.Dr.

Hoda Sayed Lotaief

Prof. of Tourism studies
Business Administration
Vice Dean for Community Service and
Environmental Development
Tourism Studies Department
Faculty of Tourism & Hotels
Fayoum University

Dr. Hanaa Abdel Kader Sayed

Associate prof. of Economics Tourism Studies Department Faculty of Tourism & Hotels Fayoum University

Fayoum University 2010

Abstract

Our planet's capacity to sustain us is eroding. The problems are well-known-degrading agricultural lands, shrinking tropical forests, diminishing supplies of clean water, dwindling fisheries, and threat of growing social and ecological vulnerability from climate change.

While these threats are global, their impacts are most severe in the developing world- especially among people living in poverty. Thus tourism marketing executives should consider the environmental issues including products modification in addition to modification in the market strategy itself to "environmental" or green marketing

The Research Problem:

The first step of the thesis process is to select a research problem; the research investigates if green marketing is applied in tourism marketing strategies in Egypt.

The Hypothesis:

- 1- There is shortage in the present marketing tourism system in Egypt.
- 2- This defect could be treated by application of the green marketing techniques.
- 3- Increasing environmental awareness will increase Egypt share from the international tourist traffic.

The research objectives:

- 1- Studying and evaluating current marketing tourism system situation in Egypt.
- 2- Highlighting the main principles of green marketing.
- 3- Explaining the range of carrying out the principles of green marketing in the present marketing tourism system in Egypt.
- 4- Discussing the differences between the traditional marketing and green marketing.